



Byggmaterialhandlarna

The Association of Swedish Building Materials Merchants

Building materials merchants' significance for the economy

The building materials merchant sector is an important retail sector

600

companies
excl. branches

17,900

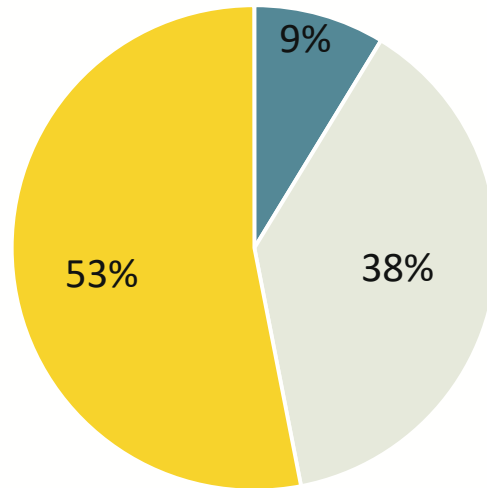
employees

62.3

billion kronor in
net sales

Almost 1 in 10 kronor of household retail consumption goes to building materials merchants

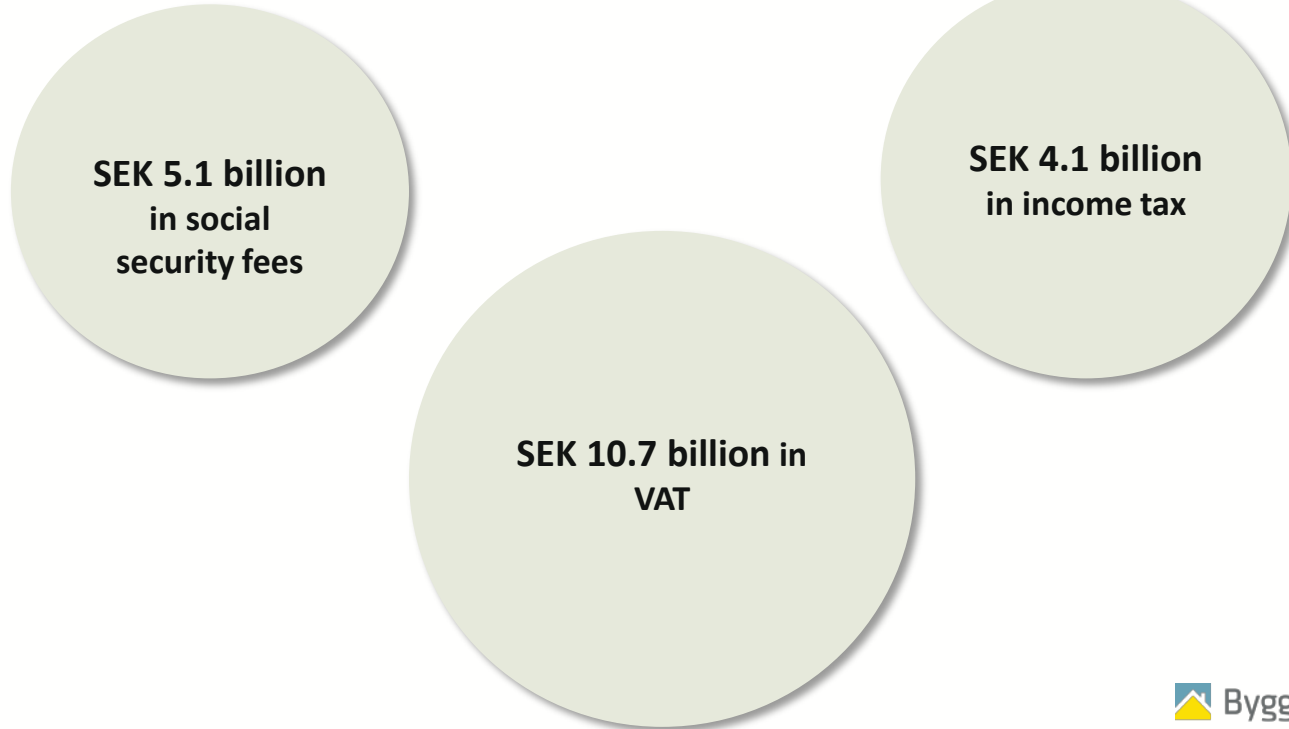
Note that 35 percent of the industry's net sales goes to private consumers while 35 percent goes to trade customers.



■ Building materials ■ Other retail durables ■ Non-durables

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Building materials merchants contribute to government revenue



Building materials merchants' contribution at the local level

A small clothing shop generates:

- SEK 2.5 million in net sales a year
- 1–4 jobs

A small building materials merchant generates:

- Around SEK 8 million in net sales a year
- 2–5 jobs

A medium-sized building materials merchant generates:

- Around SEK 50 million in net sales a year
- Around 15 jobs

The largest building materials merchant (Fredells, Nacka) generates:

- Around SEK 700 million in net sales a year
- Around 200 jobs

An IKEA store generates:

- SEK 730–750 in net sales a year
- Around 200 jobs



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